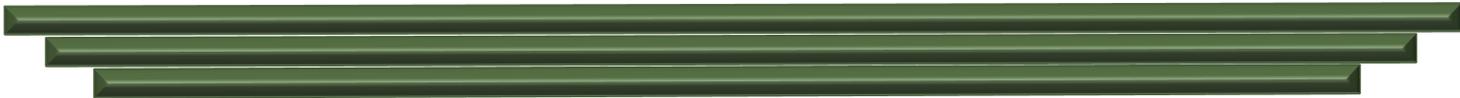




Efficiency & The Service Market



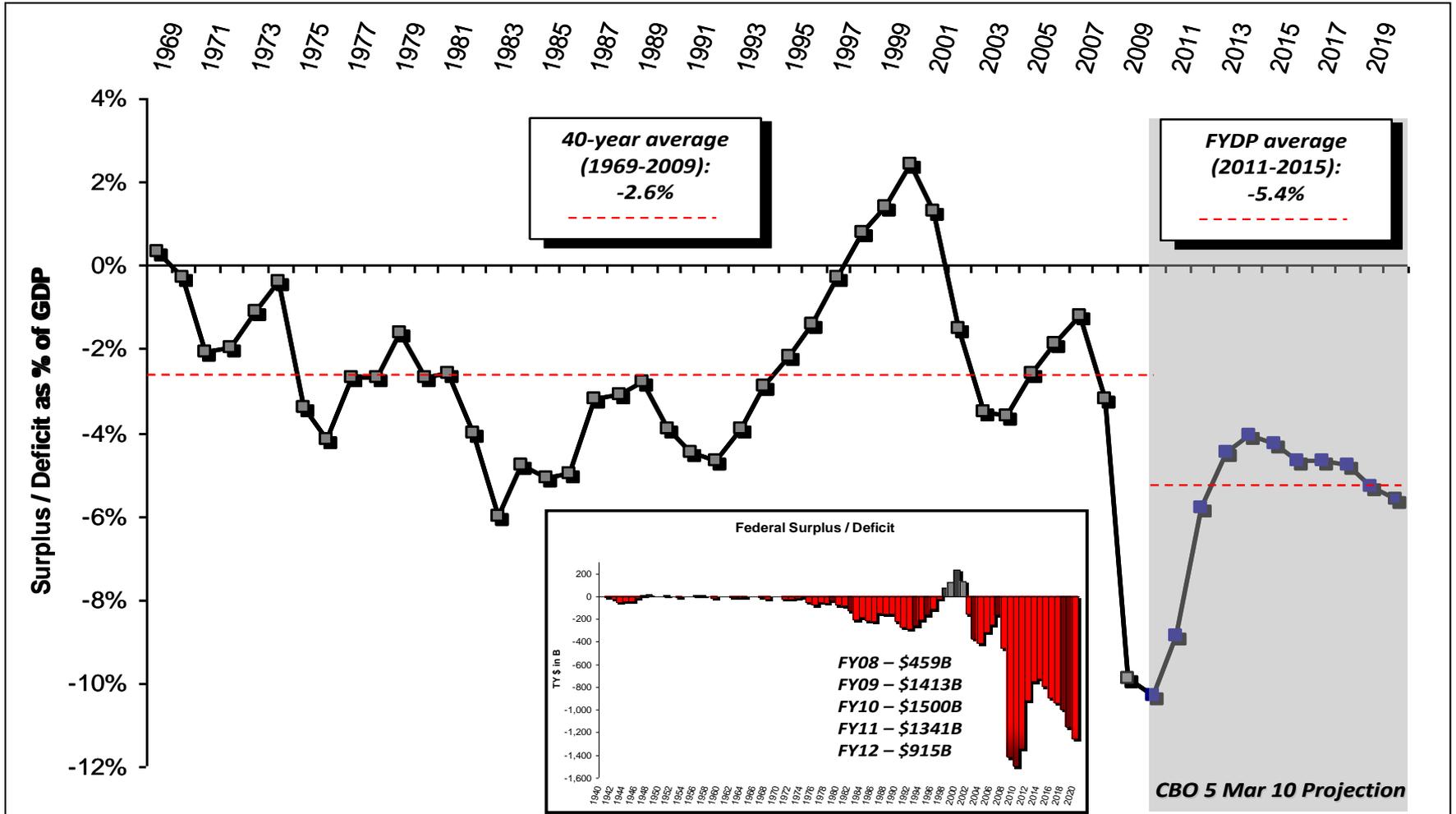
Impacts & Implications

PSC Spring Conference
MAR 11

Joe Calcara

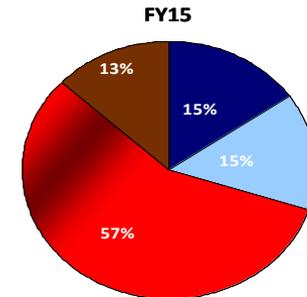
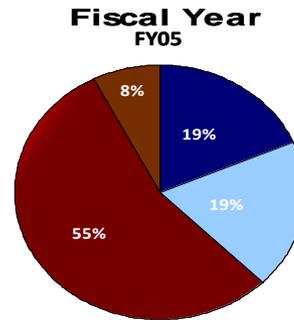
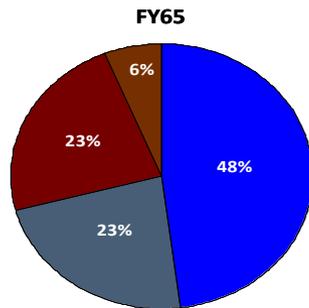
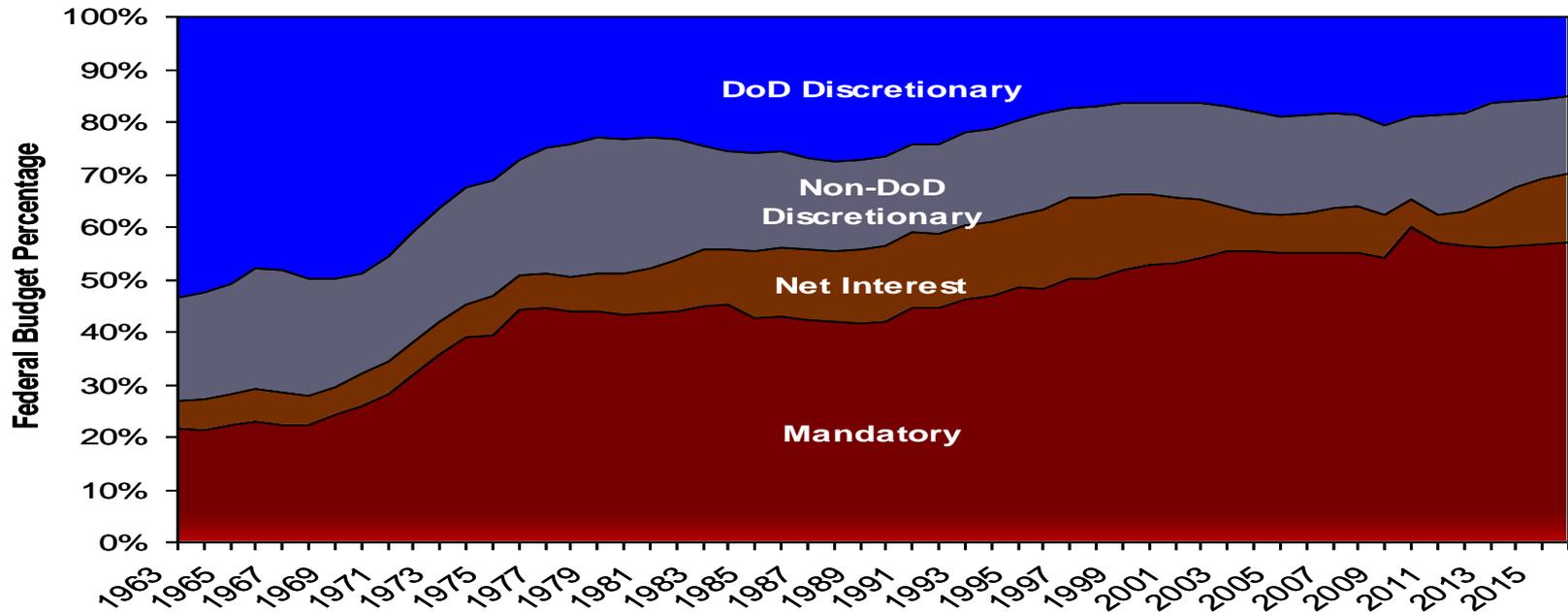


Fiscal Landscape



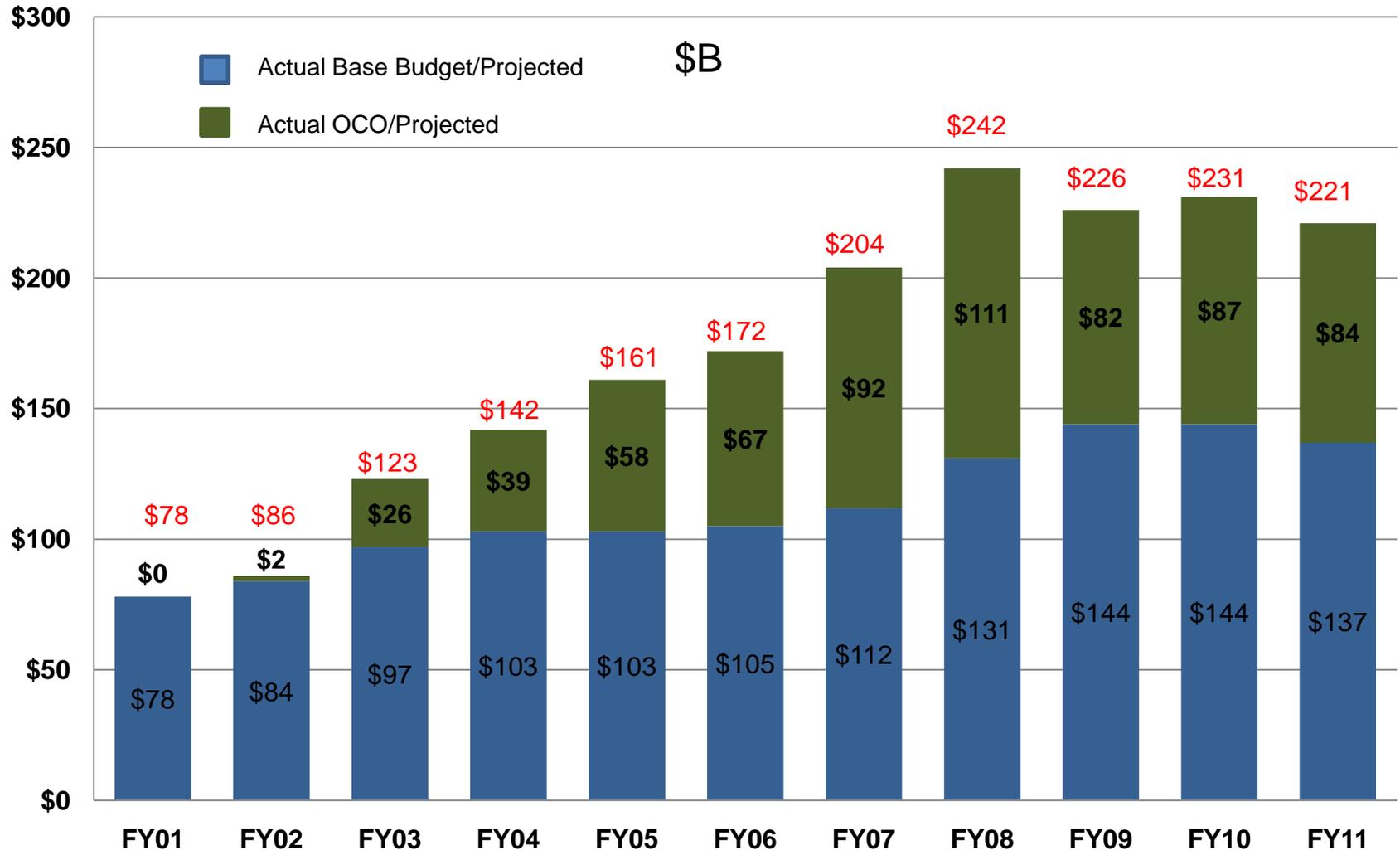


Federal Spending



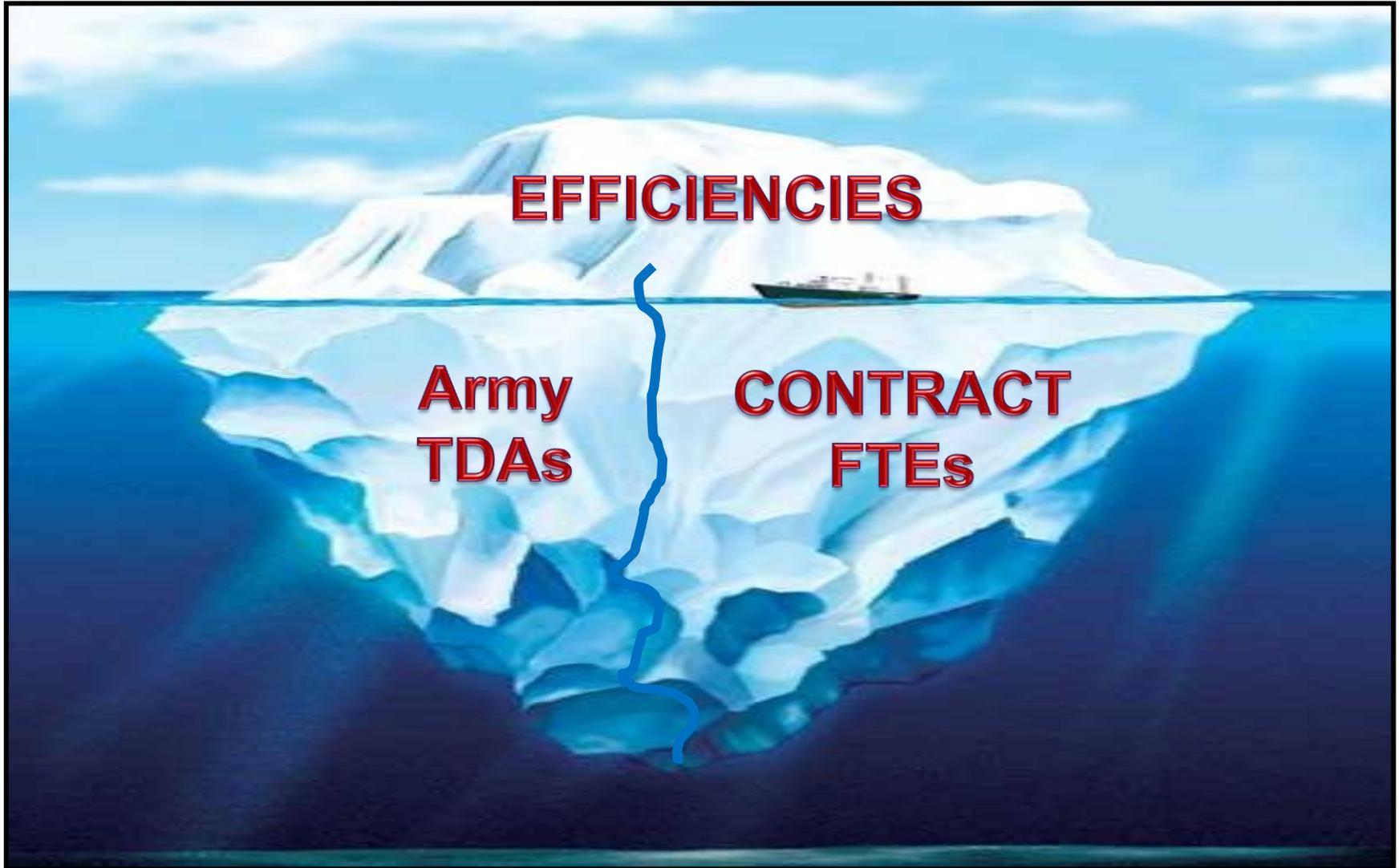


Army Expenditures 2001-2011



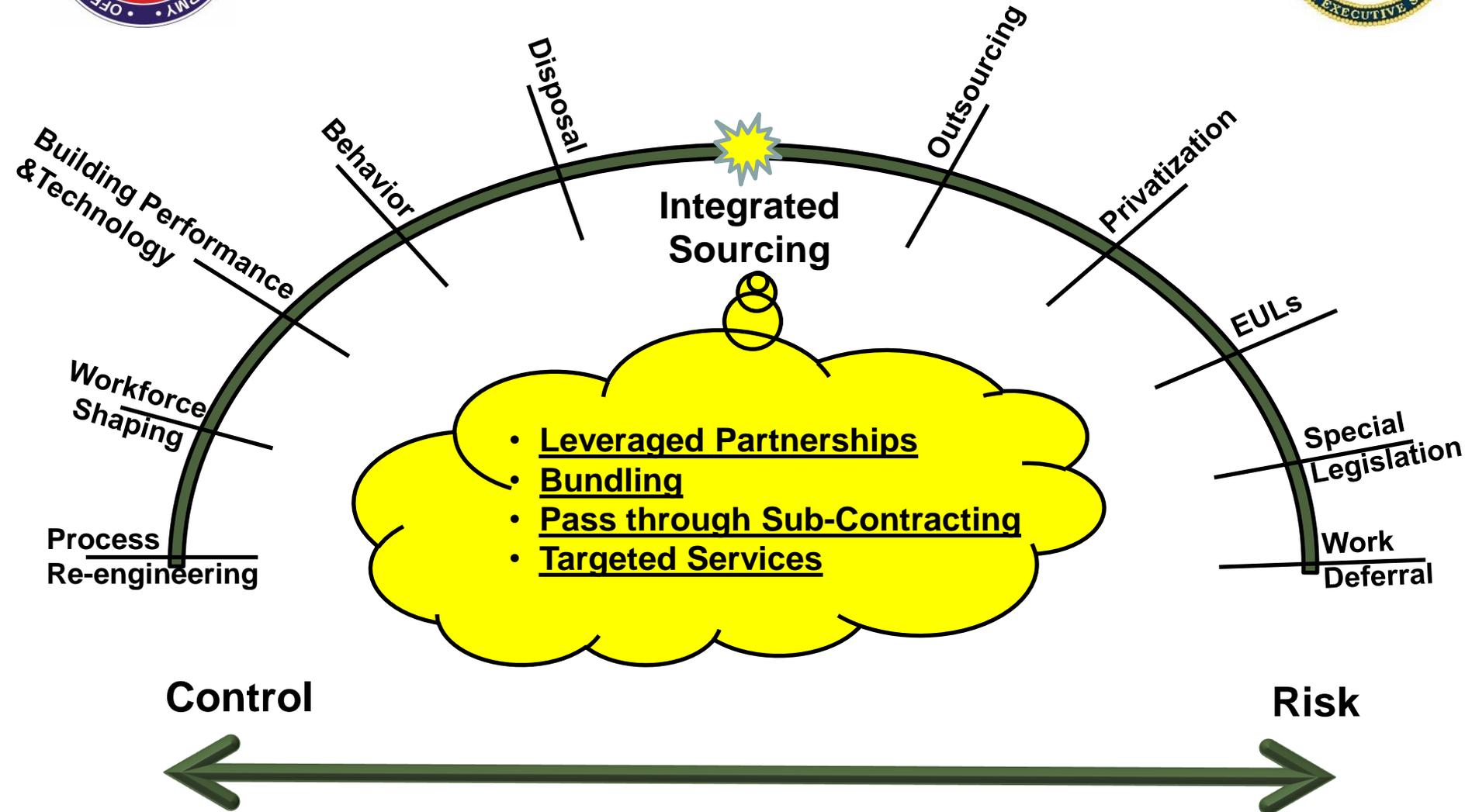


BOS CHALLENGE





Strategies and Approaches





Case Study



Leveraged Partnerships – Municipal Services

NEED

- Maintenance of Nature Preserve
- Maintenance & Operation of Historic Park
- Ball Fields
- Turn Key Base Ops Maintenance (e.g., fire, buildings, streets, storm drains, sewer, broadband)
- Force Protection
- Landfill closure and waste management

SOLUTION

- Out lease
- Out lease
- Use OPM / real estate
- Special Legislation
- Cooperative Agreement
- Joint Powers Authority





Cost Avoidance



➤ Main Post

Capital Costs: \$410,000
 Annual O&M Costs: \$ 25,000

➤ Historic Park

Capital Costs: \$350,000
 Annual O&M Costs: \$ 25,000

▶ Child Care/Development Center

Capital Costs: \$508,000
 Annual O&M: \$ 40,000

▶ Nature Preserve

Capital Costs: \$ 15,000
 Annual O&M: \$ 12,500

Inter-governmental vs. Traditional Support Savings

	Traditional Support	Inter-governmental Support	Delta (Savings)
BASOPS Services	\$6,213,000	\$3,681,000	\$2,532,000
Fire Protection	\$1,700,000	\$226,000	\$1,474,000
Total	\$7,913,000	\$3,907,000	\$4,006,000

51% Reduction using Inter-governmental Support!



QUESTIONS?

